State of South Dakota

SEVENTY-SECOND SESSION LEGISLATIVE ASSEMBLY, 1997

400A0309

SENATE BILL NO. 82

Introduced by: The Committee on Commerce at the request of the Department of Commerce and Regulation

- 1 FOR AN ACT ENTITLED, An Act to revise the South Dakota Uniform Securities Act to
- 2 conform with the provisions of the National Securities Markets Improvement Act of 1996.
- 3 BE IT ENACTED BY THE LEGISLATURE OF THE STATE OF SOUTH DAKOTA:
- 4 Section 1. That § 47-31A-201 be amended to read as follows:
- 5 47-31A-201. (a) It is unlawful for any person to transact business in this state as a
- 6 broker-dealer or agent unless he the person is registered under this chapter.
- 7 (b) It is unlawful for any broker-dealer or issuer to employ an agent unless the agent is
- 8 registered. The registration of an agent is not effective during any period when he the agent is
- 9 not associated with a particular broker-dealer registered under this chapter or particular issuer.
- When an agent begins or terminates a connection with a broker-dealer or issuer, or begins or
- terminates those activities which make him an agent, the agent as well as the broker-dealer or
- issuer shall promptly notify the director.
- (c) It is unlawful for any person to transact business in this state as an investment adviser
- or as an investment adviser representative unless:
- 15 (1) He The person is so registered under this chapter; or

- (2) He The person has no place of business in this state, and
 - (A) His The person's only clients in this state are investment companies as defined by the Investment Company Act of 1940, other investment advisers, federal covered advisers, broker-dealers, banks, trust companies, savings and loan associations, insurance companies, employee benefit plans with assets of not less than one million dollars, and governmental agencies or instrumentalities, whether acting for themselves or as trustees with investment control, or other institutional investors as designated by rule or order of the director; or
 - (B) During any period of twelve consecutive months he does not direct business communications in this state in any matter to more than five clients, other than those specified in subparagraph (2), (A) whether or not he or any of the persons to whom the communications are directed is then present in the preceding twelve-month period has had not more than five clients, other than those specified in subparagraph (A), who are residents of this state.
- (d) It is unlawful for any:

- 16 (1) Person required to be registered as an investment adviser required to be registered

 17 under this chapter to employ an investment adviser representative unless the

 18 investment adviser representative is registered under this chapter. The However, the

 19 registration of an investment adviser representative is not effective during any period

 20 when he the representative is not employed by an investment adviser registered under

 21 this chapter; or
 - Federal covered adviser to employ, supervise, or associate with an investment adviser representative having a place of business located in this state unless the investment adviser representative is registered under this chapter or is exempt from registration.

 When an investment adviser representative begins or terminates employment with an

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1 investment adviser, the investment adviser, in the case of subparagraph (1), or the investment

- 2 <u>adviser representative, in the case of subparagraph (2), shall promptly notify the director.</u>
- 3 (e) Every registration or notice filing expires on December thirty-first unless renewed.
- 4 (f) Except with respect to advisers whose only clients are those described in subparagraph
- 5 201(c)(2) of this chapter, it is unlawful for any federal covered adviser to conduct advisory
- 6 <u>business in this state unless the person complies with the provisions of subsection 202(b) of this</u>
- 7 <u>chapter.</u>
- 8 Section 2. That § 47-31A-202 be amended to read as follows:
- 9 47-31A-202. (a) A broker-dealer, agent, investment adviser, or investment adviser
- 10 representative may obtain an initial or renewal registration by filing with the director an
- application together with a consent to service of process pursuant to § 47-31A-414(g). The
- application shall contain whatever information reasonably related to the applicant's qualifications
- to transact business in this state, the director, by rule, requires concerning such matters as:
- 14 (1) The applicant's form and place of organization;
- 15 (2) The applicant's proposed method of doing business;
- 16 (3) The qualifications and business history of the applicant; in the case of the
- broker-dealer or investment adviser, the qualifications and business history of any
- partner, officer, or director, any person occupying a similar status or performing
- similar functions, or any person directly or indirectly controlling the broker-dealer or
- investment adviser;
- 21 (4) Any injunction or administrative order or conviction of a misdemeanor involving a
- security or any aspect of the securities or any other financial business and any
- conviction of a felony;
- 24 (5) The applicant's financial condition and history; and
- 25 (6) Any information to be furnished or disseminated to any client or prospective client,

if the applicant is an investment adviser. The director may, by rule or order, require an applicant for initial registration to publish an announcement of the application in one or more specified newspapers published in this state. If no denial order is in effect and no proceeding is pending under § 47-31A-204, registration becomes effective by order of the director. Registration of a broker-dealer automatically constitutes registration of any agent who is a partner, officer, or director, or a person occupying a similar status or performing similar functions. Registration of an investment adviser automatically constitutes registration of any investment adviser representative who is a partner, officer, or director, or a person occupying a similar status or performing similar functions.

- (b) Except with respect to federal covered advisers whose only clients are those described in subparagraph 201(c)(2)(A) of this chapter, a federal covered adviser shall file with the director, prior to acting as a federal covered adviser in this state, any documents filed with the Securities and Exchange Commission as the director, by rule or order, may require.
- (c) Every applicant for initial or renewal registration shall pay a filing fee of one hundred fifty dollars in the case of a broker-dealer, one hundred twenty-five dollars in the case of an agent, one hundred dollars in the case of an investment adviser who is subject to registration under this chapter, and fifty dollars in the case of an investment adviser representative who is subject to registration under this chapter. Every applicant acting as a federal covered adviser in this state shall pay an initial fee and renewal fee of two hundred dollars.
- (c)(d) A registered broker-dealer or investment adviser may file an application for registration of a successor, whether or not the successor is then in existence, for the unexpired portion of the year. There shall be no filing fee.
- 24 (d)(e) The director may, by rule, require a minimum capital for registered broker-dealers, subject to the limitations of section 15 of the Securities Exchange Act of 1934, and establish

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minimum financial requirements for investment advisers, subject to the limitations of section 222 of the Investment Advisers Act of 1940, which may include different requirements for those investment advisers who maintain custody of clients' funds or securities or who have discretionary authority over same and those investment advisers who do not. Notwithstanding such rules, compliance with minimum capital levels and financial requirements established by the Securities and Exchange Commission shall be deemed compliance with the rules established under this section. (e) (f) The director may, by rule or order, require registered broker-dealers, agents, and investment advisers who have custody of or discretionary authority over client funds or securities to post surety bonds in amounts up to twenty-five thousand dollars, subject to the limitations provided in section 15 of the Securities and Exchange Act of 1934 and section 222 of the Investment Advisers Act of 1940, and may determine their conditions. Any appropriate deposit of cash or securities may be accepted in lieu of any bonds so required. No bond may be required of any registrant whose net capital or, in the case of an investment adviser whose minimum financial requirements, which may be defined by rule, exceeds one hundred thousand dollars the amounts required by rule or order by the director. Every bond shall provide for suit thereon by any person who has a cause of action under § 47-31A-410 and, if the director, by rule or order, requires, by any person who has a cause of action not arising under this chapter. Every bond shall provide that no suit may be maintained to enforce any liability on the bond unless brought within the time limitations of § 47-31A-410(f). Section 3. That § 47-31A-203 be amended to read as follows: 47-31A-203. (a) Every registered broker-dealer and investment adviser shall make and keep such accounts, correspondence, memoranda, papers, books, and other records as the director, by rule or order, prescribes, except as provided by section 15 of the Securities Exchange Act of

1934 and section 222 of the Investment Advisers Act of 1940. All records so required shall be

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preserved for three years unless the director, by rule, prescribes otherwise for particular types of records. Compliance with the recordkeeping requirements for broker-dealers established by the Securities and Exchange Commission shall be deemed compliance with the rules established under this section, with respect to an investment adviser, shall be preserved for the period prescribed by the director by rule or order.

- (b) With respect to investment advisers, the director may require that certain information be furnished or disseminated as necessary or appropriate in the public interest or for protection of investors and advisory clients. To the extent it is determined by the director in his the director's discretion, information furnished to clients or prospective clients of an investment adviser pursuant to that would be in compliance with the Investment Advisers Act of 1940 and the rules thereunder may be used in whole or in partial satisfaction of this requirement.
- (c) Every registered broker-dealer and investment adviser shall file such financial reports as the director, by rule <u>or order</u>, prescribes, <u>except as provided by section 15 of the Securities and Exchange Commission Act of 1934 and section 222 of the Investment Advisers Act of 1940</u>.
- (d) If the information contained in any document filed with the director is or becomes inaccurate or incomplete in any material respect, the registrant or federal covered adviser shall promptly file a correcting amendment if the document is filed with respect to a registrant or when the amendment is required to be filed with the Securities and Exchange Commission if the document is filed with respect to a federal covered adviser, unless a notification of the corrections has been made under § 47-31A-201(b).
- (e) All the records referred to in subsection (a) are subject at any time or from time to time to such reasonable periodic, special, or other examinations by representatives of the director, within or without this state, as the director deems necessary or appropriate in the public interest or for the protection of investors. For the purpose of avoiding unnecessary duplication of examinations, the director, insofar as he the director deems it practicable in administering the

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- subsection, may cooperate with the securities administrators of other states, the Securities and
- 2 Exchange Commission, and any national securities exchange or national securities association
- 3 registered under the Securities Exchange Act of 1934.
- 4 Section 4. That § 47-31A-301 be amended to read as follows:
- 5 47-31A-301. It is unlawful for any person to offer or sell any security in this
- 6 state unless:

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- 7 (1) It is registered under this chapter; or
- 8 (2) The security or transaction is exempted under § 47-31A-402; or
- 9 (3) It is a federal covered security.
- Section 5. That chapter 47-31A be amended by adding thereto a NEW SECTION to read as follows:
 - (a) The director, by rule or order, may require the filing of any of the following documents with respect to a covered security under section 18(b)(2) of the Securities Act of 1933:
- 14 (1) Prior to the initial offer of the federal covered security in this state, all documents that 15 are part of a federal registration statement filed with the Securities and Exchange 16 Commission under the Securities Act of 1933, together with a consent to service of 17 process signed by the issuer and a filing fee of five hundred dollars for open-end 18 management companies with total net assets of fifty million dollars or less, or a filing 19 fee of one thousand dollars for open-end management companies with total net assets 20 of more than fifty million dollars but less than two hundred fifty million dollars, or a 21 filing fee of two thousand dollars for open-end management companies with total net 22 assets equal to or greater than two hundred fifty million dollars; or a filing fee of one 23 hundred fifty dollars for unit investment trusts. An initial or renewal filing includes a 24 separate fee for each portfolio, series class, or other designation. Any other federal 25 covered security must submit a filing fee of two hundred fifty dollars.

After the initial offer of the federal covered security in this state, all documents that
are part of an amendment to a federal registration statement filed with the Securities
and Exchange Commission under the Securities Act of 1933, which shall be filed
concurrently with the director. Any amendment filing that includes a name change to
any filing, including any portfolio, series, class, or other designation, must include a
fifty dollar filing fee for each name change of each portfolio, series, class, or other
designation.

- (3) A report of the value of such federal covered securities offered or sold in this state, together with the requisite filing fee in this section. The annual report is due one year after the date of effectiveness of the filing.
- (b) With respect to any security that is a covered security under section 18(b)(4)(D) of the Securities Act of 1933, the director may, by rule or order, require the issuer to file a notice on SEC Form D and a consent to service of process signed by the issuer or the issuer's representative, no later than fifteen days after the first sale of the federal covered security in this state, together with a filing fee of two hundred dollars.
- (c) The director, by rule or order, may require the filing of any document filed with the Securities and Exchange Commission under the Securities Act of 1933 with respect to a covered security under section 18(b)(3) or (4) of the Securities Act of 1933, together with a two hundred fifty dollar filing fee.
- (d) The director may issue a cease and desist order suspending the offer and sale of a covered security, except a covered security under section 18(b)(1) of the Securities Act of 1933, if the director finds that the order is in the public interest and there is a failure to comply with any condition established under this section.
- 24 (e) The director, by rule or order, may waive any or all of the provisions of this section.
 - Section 6. That subsection (b) of § 47-31A-401 be amended to read as follows:

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1 (b) "Agent," means any individual other than a broker-dealer who represents a broker-dealer 2 or issuer in effecting or attempting to effect purchases or sales of securities. "Agent" does not 3 include an individual who represents: 4 (1) an An issuer in: 5 (1) (1) Effecting transactions in a security exempted by clause (1), (2), (3), (10), or 6 (11) of § 47-31A-402 (a); 7 (2)(ii) Effecting the transactions exempted by § 47-31A-402 (b); or 8 (iii) Effecting transactions in a covered security as described in section 18(b)(3) and 9 18(b)(4)(D) of the Securities Act of 1933; 10 (3)(iv) Effecting transactions with existing employees, partners or directors of the 11 issuer if no commission or other remuneration is paid or given directly or 12 indirectly for soliciting any person in this state; or 13 (2) A broker-dealer in effecting transactions in this state limited to those transactions 14 described in section 15(h)(2) of the Securities Exchange Act of 1934. 15 A partner, officer, or director of a broker-dealer or issuer, or a person occupying a similar 16 status or performing similar functions is an agent only if he the person otherwise comes within 17 this definition. 18 Section 7. That subsection (f) of § 47-31A-401 be amended to read as follows: 19 (f) "Investment adviser," means any person, who for compensation, engages in the business 20 of advising others, whether directly or through publications or writings, as to the value of 21 securities or as to the advisability of investing in, purchasing, or selling securities, or who, for 22 compensation and as a part of a regular business, issues or promulgates analyses or reports 23 concerning securities. "Investment adviser" also includes financial planners and other persons 24 who, as an integral component of other financially related services, provide the foregoing

investment advisory services to others for compensation as a part of a business or who hold

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1 themselves out as providing the foregoing investment advisory services to others for 2 compensation. "Investment adviser" does not include: 3 (1) An investment adviser representative; 4 (2) A bank, savings institution, or trust company; 5 (3) A lawyer, accountant, engineer, or teacher whose performance of these services is 6 solely incidental to the practice of his profession; (4) 7 A broker-dealer or its agent whose performance of these services is solely incidental 8 to the conduct of its business as a broker-dealer and who receives no special 9 compensation for them; 10 (5) A publisher of any newspaper, news column, newsletter, news magazine, or business 11 or financial publication or service, whether communicated in hard copy form, or by 12 electronic means, or otherwise, that does not consist of the rendering of advice on the 13 basis of the specific investment situation of each client; or 14 (6) Any person that is a federal covered adviser; or 15 Such other person not within the intent of this subsection as the director may, by rule (7) 16 or order, designate. Until October 10, 1999, the exclusions provided in § 47-31A-17 401(f)(6) do not apply to a person who fails to pay the fees required under § 47-31A-18 202(c) of this Act. 19 Section 8. That § 47-31A-401 be amended by adding thereto a NEW SUBSECTION to read 20 as follows: 21 "Federal covered adviser," means a person who is: 22 (1) Registered under section 203 of the Investment Advisers Act of 1940; or Excluded from the definition of investment adviser under 202(a)(11), except that, 23 (2) 24 until October 10, 1999, a federal covered adviser for which a nonpayment or

underpayment of a fee has not been promptly remedied following written notification

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1 to the adviser of the nonpayment or underpayment is not a federal covered adviser. 2 Section 9. That subsection (g) of § 47-31A-401 be amended to read as follows: 3 (g) "Investment adviser representative," means any person, including but not limited to, a 4 partner, officer, or director, or a person occupying a similar status or performing similar 5 functions, or other individual, except clerical or ministerial personnel, who is employed by or 6 associated with an investment adviser except clerical or ministerial personnel, that is registered 7 or required to be registered under this chapter, or who has a place of business located in this 8 state and is employed by or associated with a federal covered adviser, and who does any of the 9 following: 10 (1) Makes any recommendations or otherwise renders advice regarding securities if the 11 person has direct advisory client contact; 12 (2) Manages accounts or portfolios of clients; 13 Determines which recommendations or advice regarding securities should be given; (3) 14 provided, however, if there are more than five such persons employed by or 15 associated with an investment adviser, who do not otherwise come within the meaning 16 of items (1), (2), (4) or (5) of this subsection, then only the direct supervisor of such 17 persons is deemed to be investment adviser representative pursuant to this subsection; 18 (4) Solicits, offers, or negotiates for the sale of or sells investment advisory services 19 unless the person is a broker-dealer or agent registered with South Dakota whose 20 solicitation activities are solely incidental to his the person's profession and who 21 receives special compensation only from an affiliated entity and the person would not 22 be an investment adviser representative except for the performance of the activities 23 described in this subsection; or 24 (5) Directly supervises employees who perform any of the foregoing activities or services.

Section 10. That § 47-31A-401 be amended by adding thereto a NEW SUBSECTION to

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ead as follows: "Federal covered security," means any security described as a covered security under secton 18(b) of the Securities Act of 1933, or rules or regulations promulgated thereunder, except up through October 10, 1999, or other date as may be legally permissible, a federal covered security for which a fee has not been paid and promptly remedied following written notification from the director to the issuer of the nonpayment or underpayment of the fees, as required by this chapter, is not a federal covered security. Section 11. That subsection (a)(13) of § 47-31A-402 be repealed. (13) A security issued by an issuer registered as an open-end management investment company or unit investment trust under section 8 of the Investment Company Act of 1940 if: The issuer is advised by an investment adviser that is a depository institution (i) (A)

exempt from registration under the Investment Advisers Act of 1940 or that is currently registered as an investment adviser, and has been registered, or is affiliated with an adviser that has been registered, as an investment adviser under the Investment Advisers Act of 1940 for at least three years next preceding an offer or sale of a security claimed to be exempt under this paragraph; and the issuer has acted, or is affiliated with an investment adviser that has acted, as investment adviser to one or more registered investment companies or unit investment trusts for at least three years next preceding an offer or sale of a security claimed to be exempt under this paragraph; or The issuer has a sponsor that has at all times throughout the three years before an offer or sale of a security claimed to be exempt under this paragraph sponsored one or more registered investment companies or unit investment

trusts the aggregate total assets of which have exceeded one hundred million

1		dollars.
2	(B)	The division has received prior to any sale exempted herein:
3		(i) A notice of intention to sell which has been executed by the issuer which
4		sets forth the name and address of the issuer and the title of the
5		securities to be offered in this state; and
6		(ii) A filing fee of five hundred dollars for open-end management companies
7		with total net assets of fifty million dollars or less, or a filing fee of one
8		thousand dollars for open-end management companies with assets of
9		more than fifty million dollars but less than two hundred fifty million
10		dollars, or a filing fee of two thousand dollars for open-end management
11		companies with total net assets equal to or greater than two hundred
12		fifty million dollars; or
13	,	(iii) A filing fee of one hundred fifty dollars for unit investment trusts.
14	(C)	In the event any offer or sale is to be made more than twelve months after the
15		date on which the notice to claim exemption was filed with the division under
16		this rule, it shall be necessary to refile a notice to claim exemption and the filing
17		fee set forth in subsection (a)(13)(B)(ii) above.
18	(D)	For the purpose of this paragraph, an investment adviser is affiliated with
19		another investment adviser if it controls, is controlled by, or is under common
20		control with the other investment adviser.
21	Section 12.	That subsection (b)(13) of § 47-31A-402 be amended to read as follows:
22	(13) Any	sale by an issuer having its principal office in this state, to not more than
23	thirty	y-five persons in this state as, when aggregated with the number of persons to
24	who	m sales have been made pursuant to paragraphs (9) and (10), other than those
25	desig	gnated in paragraph (8), during one period of twelve consecutive months, whether

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1	or not any of the purchasers is then present in this state; or any sale by an issuer not
2	having its principal office in this state, to not more than five persons in this state,
3	when aggregated with the number of persons to whom sales have been made pursuant
4	to paragraph (10), other than those designated in paragraph (8), during one period of
5	twelve consecutive months; whether or not any of the purchasers is then present in
6	this state if:
7	(A) The issuer believes that all of the buyers in this state, other than those
8	designated in paragraph (8), are purchasing for investment;
9	(B) No commission or other remuneration is paid or given directly or indirectly for
10	soliciting any prospective buyer in this state, other than those designated in
11	paragraph (8), except reasonable and customary commissions paid by the issuer
12	to a broker or agent licensed under this chapter;
13	(C) The issuer has, ten calendar days prior to any sales pursuant to this paragraph,
14	supplied the director with a statement of issuer on forms prescribed by the
15	director and shall pay a fee upon filing of one hundred dollars;
16	(D) There is no public advertising of an offer to sell securities under this paragraph;
17	and
18	(E) Any offers made under this paragraph are directed only to persons with whom
19	the issuer has a preexisting relationship or persons acting on the issuer's behalf
20	who have a preexisting business relationship.
21	The director may, by rule or order, as to any security or transaction of any type of security
22	or transactions, withdraw or further condition the exemption, or increase the number of offers
23	and sales permitted or waive the conditions, as set forth in this paragraph, in subdivision (A), (B)
24	or (C) of paragraph (13) with or without the substitution of a limitation or remuneration, and
25	may require a report of sales. The director may by rule or order, create a limited offering

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- 1 <u>transactional exemption which shall further the objectives of compatibility with federal</u>
- 2 <u>exemptions and uniformity among the states. Any transactional exemption that complies with the</u>
- 3 rules promulgated pursuant to this section shall submit a filing fee of two hundred dollars.
- 4 Section 13. That § 47-31A-403 be amended to read as follows:
- 5 47-31A-403. The director may, by rule or order, require the filing of any prospectus,
- 6 pamphlet, circular, form letter, advertisement, or other sales literature or advertising
- 7 communication addressed or intended for distribution to prospective investors, including clients
- 8 or prospective clients of an investment adviser unless a security or transaction is exempted by
- 9 § 47-31A-402 or is a federal covered security.
- Section 14. That subsection (a)(1) of § 47-31A-410 be amended to read as follows:
- 11 (a) Any person who:
- 12 (1) Offers or sells a security in violation of § 47-31A-201(a), 47-31A-301, or
- 47-31A-405(b), or of any rule or order under § 47-31A-403 which requires the
- affirmative approval of sales literature before it is used, or of any condition imposed
- under § 47-31A-304(d), 47-31A-305(g), or 47-31A-305(h); or
- Section 15. That subsection (a) of § 47-31A-414 be amended to read as follows:
- 17 (a) Sections 47-31A-101, 47-31A-201(a), 47-31A-301, <u>47-31A-302</u>, 47-31A-405, and
- 18 47-31A-410 apply to persons who sell or offer to sell when:
- 19 (1) An offer to sell is made in this state; or
- 20 (2) An offer to buy is made and accepted in this state.
- 21 Section 16. That subsection (g) of § 47-31A-414 be amended to read as follows:
- 22 (g) Every applicant for registration under this chapter and every issuer which proposes to
- offer a security in this state through any person acting on an agency basis in common-law sense,
- shall file with the director, in such form as he the director, by rule, prescribes, an irrevocable
- consent appointing the director or his the director's successor in office to be his the applicant's

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attorney to receive service of any lawful process in any noncriminal suit, action, or proceeding					
against him or his the applicant or the applicant's successor, executor, or administrator which					
arises under this chapter, or any rule or order hereunder, after the consent has been filed, with					
the same force and validity as if served personally on the person filing consent. A person who					
has filed such a consent in connection with a previous registration or notice filing need not file					
another. Service may be made by leaving a copy of the process in the office of the director, but					
it is not effective unless:					
(1) The plaintiff, who may be the director in a suit, action, or proceeding inst	tituted by him				
the director, forthwith sends notice of the service and copy of the process	ss by certified				
or registered mail to the defendant or the respondent at his the last ac	ddress on file				
or registered mail to the defendant or the respondent at his the last act with the director; and	ddress on file				

before the return day of the process, if any, or within such further time as the court

allows.