Telemedicine in Motion

South Dakota Department of Health













The Evolution of Avel EMS - SD







How it Works





South Dakota Footprint



105 agencies & 109 ambulances live

84% of SD agencies have TIM

1700+
patients

Challenge: Workforce

Crippling shortage can impact entire communities

2020 American Ambulance Association survey of 258 EMS agencies found:

- Annual turnover rates ranges from 20 to 30 percent
- 100% turnover rate over a four-year period
- 1/3 of the EMS workforce left after less than a year, 11% left within the first three months
- >85% of EMS personnel in SD are volunteers







Telemedicine in Motion Agency Feedback (As of June 26, 2025)

72%

Helps with recruitment and retention

4.3/5

 Allows team more time for hands-on patient care 4.4/5

 Adds to staff's capacity to care for their community

4.4/5

Improves the quality of care in my community

Voices in the Field

A few of the many testimonials from our survey results



We struggle with getting people interested in becoming an EMT. Our current EMTs feel so much more comfortable knowing you are just a phone call away which helps encourage us to stick with it!

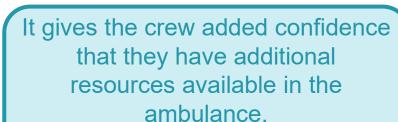
~Faith

I believe it helps with recruitment knowing we have the system for backup when needed

~Flandreau

This service has been invaluable. Just the extra documentation, second/third set of eyes/ears, has been so helpful in the back.

~lpswich



~Selby

As a driver and EMT student,
I've called Avel on three runs.
They've been incredibly helpful
— providing reassurance we're
working within our scope,
tracking steps and timing in the
chaos, and offering experienced
eyes when it matters most.

~Wessington Springs

Challenge: Innovation,

Improving the delivery of EMS and Trauma Care no

matter the location

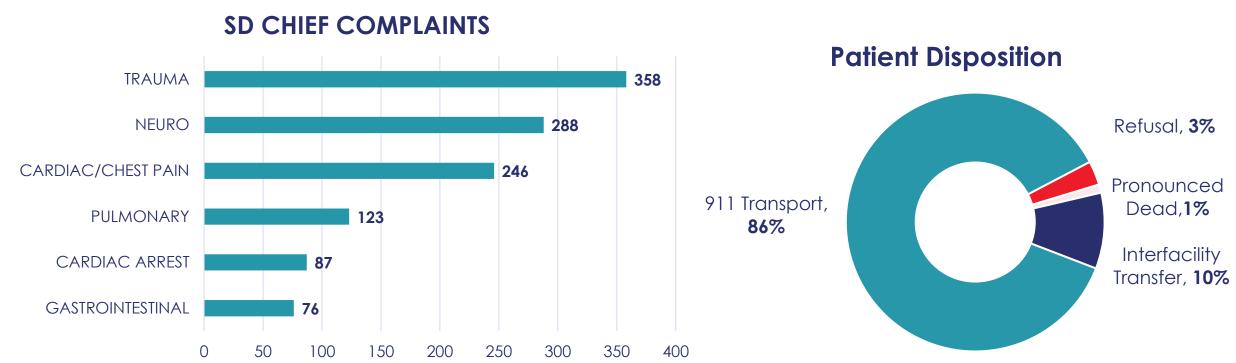
Low percentage of EMS
 Agencies have ALS
 certifications in which provide
 a larger scope of service for
 response to crashes

 Volunteer EMTs, rather than full-time paramedics



SD TIM EMS Outcomes





1700+ Encounters

Median Patient Age: 57 y.o. Median Patient ESI: 2 severity

*ESI=Emergency Severity Index

Challenge: Response

EMS agencies struggle to meet timeliness goals for time on scene, due to the distance to travel and staffing

- Longer chute times, and time from 911 dispatch to time on scene
- National benchmark for response is 9 minutes.
 Agencies perform at an average of 14.5-25 minutes impacting the "Golden Hour" for trauma care



We are effectuating real change in the golden hour—redefining what's possible in pre-hospital care through telemedicine.









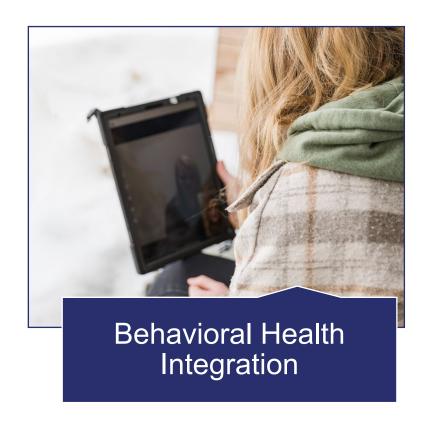




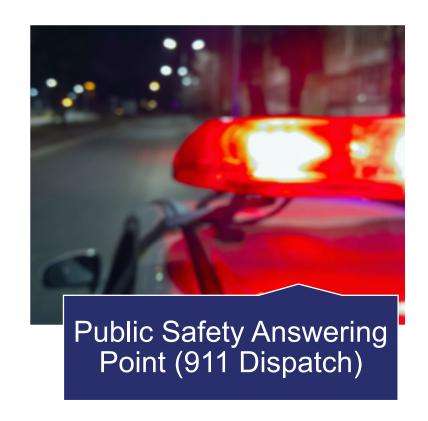
Property of Avel eCare - Confident

Future Initiatives









Telemedicine in Motion

Collaborating to Save Lives and Improve Outcomes.

Scope of Service and Protocol- Live Resource and Education.

Timely Communication and Documentation Support



QUESTIONS?