SOUTH DAKOTA DEPARTMENT OF REVENUE

Motor Vehicle Division Presentation

January 2025

What is the MVD Mission?

To provide prompt and courteous customer service to all stakeholders, while administering the motor vehicle laws of South Dakota.

What does the Motor Vehicle Division do?



Title Processing

Titles Received
395,996
Titles Issued
415,600

Titles
Received
381,422
Titles Issued
354,635

Titles
Received
391,949
Titles Issued
419,447

Our title processing section strives to maintain a 9-18 working day title turnaround time.

Excise Tax

1.29% ↑

Percentage Change

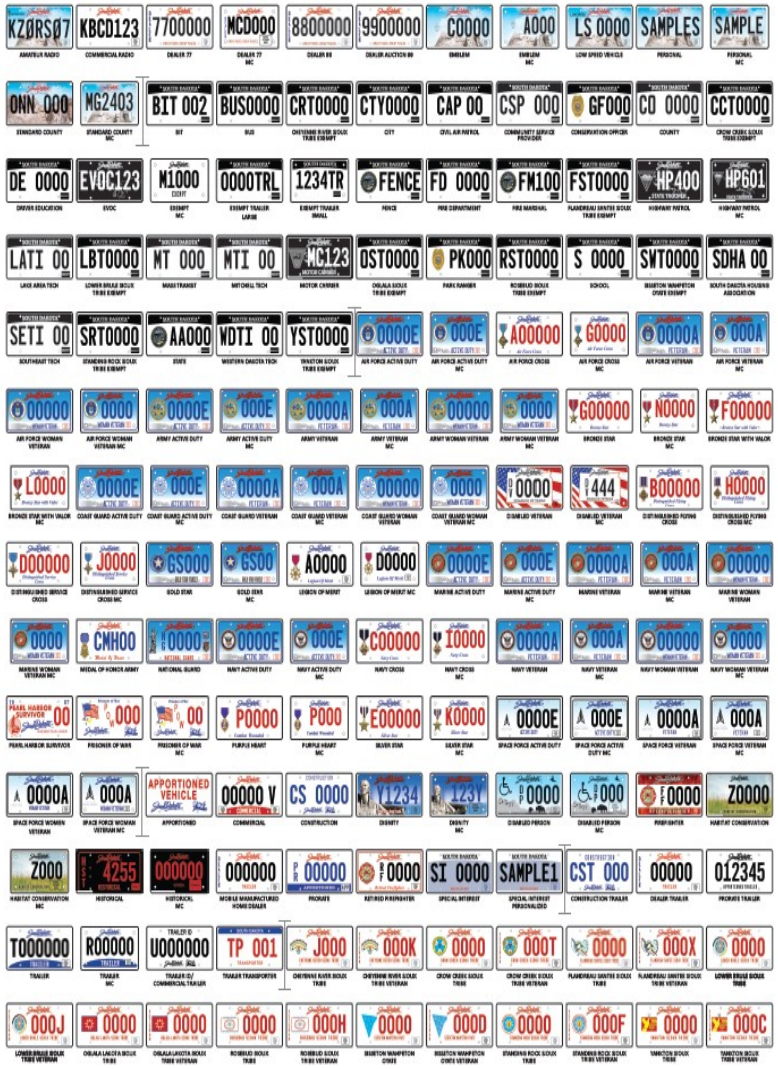
$172,007,906

FY2024



$169,822,312

FY2023



Registrations & License Plates

155 License Plate Types

1,619,981 FY24 Registrations

FY24-$127.79 million Registration Revenue

Distribution of Registration Fees

- 54% sent to the Department for the local government highway and bridge fund;
- 22.5% retained by the county for the county road and bridge fund;
- 14% retained by the county for the special highway fund;
- 5% to the municipalities in the county;
- 1.75% to the state motor vehicle fund;
- .25% to the county treasurer of the county; and
- 2.5% to the state license plate special revenue fund.

Additional County Specific Fees



- Wheel Tax
  - Required to apply for some state road funding
  - All but 5 counties have a wheel tax
  - $22,076,064 collected in FY24
- Administration Fee
  - Counties are allowed to charge up to a $25 fee for a mail in title application
  - 16 counties have taken advantage of this

Additional Fees

- Mailing Fee: $1.50 for registrations and $7.50 for plates;
- Highway Patrol Fee: $1 per registration; SDCL 32-5-153;
- Solid Waste Fee: $0.25 per tire, up to $1 per vehicle registration; SDCL 34A-6-83;
- Motorcycle Safety Education Fee: $7 per motorcycle registration; SDCL 32-5-10.1;
- Special License Plate Fee: varies by the plate type, but range from $10-$25 per plate set;
- Electric Vehicle Fee: $50 per vehicle registration; SDCL 32-5-188; and
- Title Administrative Fee: $100; SDCL 32-3-18.2.

2023 Toyota Corolla

South Dakota Title and Registration

- Initial Title Transaction: **$1,210.00**
  - Excise Tax 4% ($30,000)-$1,200
  - Title Fee-$10.00
- Annual Registration: **$94.00**
  - Noncommercial Reg-$72.00
  - Highway Patrol Fee-$1.00
  - Solid Waste Fee-$1.00
  - Wheel Tax (at highest level)-$20

North Dakota Title and Registration

- Initial Title Transaction: **$1,506.50**
  - Sales Tax 5% ($30,000)-$1,500
  - Abandoned Vehicle Disposal Fee-$1.50
  - Title Fee-$5.00
- Annual Registration: **$83.00**
  - Passenger Registration-$73.00
  - License Fee: $10.00

Minnesota Title and Registration

- Initial Title Transaction: **$2,085.00**
  - Sales Tax 6.875% ($30,000)-$2,062.50
  - Filing Fee-$12.00
  - Title Fee-$8.25
  - Technology Surcharge-$2.25
- Annual Registration: **$382.75**
  - Passenger Registration-$337.00
  - Wheelage Tax (at highest level)-$20.00
  - Filing Fee-$8.00
  - Technology Surcharge-$2.25
  - Plate Fees-$15.50

Iowa Title and Registration

- Initial Title Transaction: **$1,545.00**
  - New Reg Fee ($30,000)-$1,510
  - Title Fee-$35.00
- Annual Registration: **$278.00**
  - Noncommercial Reg-$278.00

2024 Ram Laramie

South Dakota Title and Registration
- Initial Title Transaction: **$2,810.00**
  - Excise Tax 4% ($70,000)-$2,800
  - Title Fee-$10.00
- Annual Registration: **$130.00**
  - Noncommercial Reg-$108.00
  - Highway Patrol Fee-$1.00
  - Solid Waste Fee-$1.00
  - Wheel Tax (at highest level)-$20

North Dakota Title and Registration
- Initial Title Transaction: **$3,506.50**
  - Sales Tax 5% ($70,000)-$3,500
  - Abandoned Vehicle Disposal Fee-$1.50
  - Title Fee-$5.00
- Annual Registration: **$152.00**
  - Passenger Registration-$142.00
  - License Fee: $10.00

Minnesota Title and Registration
- Initial Title Transaction: **$4,835.00**
  - Sales Tax 6.875% ($70,000)-$4,812.50
  - Filing Fee-$12.00
  - Title Fee-$8.25
  - Technology Surcharge-$2.25
- Annual Registration: **$908.75**
  - Passenger Registration-$863.00
  - Wheelage Tax (at highest level)-$20.00
  - Filing Fee-$8.00
  - Technology Surcharge-$2.25
  - Plate Fees-$15.50

Iowa Title and Registration
- Initial Title Transaction: **$3,545.00**
  - New Reg Fee ($70,000)-$3,510.00
  - Title Fee-$35.00
- Annual Registration: **$599.00**
  - Noncommercial Reg-$599.00

Internet & Kiosk Renewals

Currently there are 20 kiosks.

270,481 FY24 Registrations
Renewed Online or at Kiosks

109,031 Internet Transactions
132,401 Kiosk Transactions



Information Section & Customer Service



2022	2023	2024
63,009 Calls	78,351 Calls	73,882 Calls
3,432 Calls Abandoned	8,648 Calls Abandoned	9,439 Calls Abandoned
4.0% Abandon Rate	8.8% Abandon Rate	8.7% Abandon Rate
6,705 Chats	7,457 Chats	7,897 Chats
23,566 Letters	23,728 Letters	26,052 Letters

Our information section averages around 6,000 calls per month, as well as LiveChat.



Fuel Taxation Overview



Basics

- South Dakota is a tax at the rack state.
- Only fuel transmitted in a pipeline is untaxed prior to passing over the rack.
- All fuel that enters a terminal by means other than pipeline must be taxed before entering the gates of the terminal.
- There are 3 revenue agents that oversee 16 different license types.
- Collected $219,108,059 in motor fuel taxes collected for FY 2024.

Fuel Tax Rates: Clear Fuel

Fuel Type	FTA Product Code	Tax Rate
Jet Fuel	130	4¢ per Gallon
AVGAS (Aviation Gasoline)	125	6¢ per Gallon
100% Ethyl Alcohol	123	14¢ per Gallon
100% Methyl Alcohol	243	14¢ per Gallon
Compressed Natural Gas	224	10¢ per Gallon
Liquid Natural Gas (LNG)	225	14¢ per Gallon
Liquid Petroleum Gas (LPG)	054	20¢ per Gallon
* Biodiesel & Biodiesel Blends	284 & 170	28¢ per Gallon
Gasoline	065	28¢ per Gallon
Natural Gasoline	061	28¢ per Gallon
Undyed Clear Deisel (Including K1 & K2 Kerosene)	160	28¢ per Gallon

Fuel Tax Rates: Dyed Fuel

- Dyed Diesel
- Dyed Biodiesel
- Dyed Biodiesel blends
- Dyed Kerosene

Dyed fuels are subject to sales tax at the time of purchase.

If no sales tax is charged, then a certificate of exemption must be received.



Who Pays Motor Fuel Tax?

In South Dakota anyone driving a motor vehicle on the road right-of-way is responsible for paying motor fuel taxes on the fuel used to propel their vehicle.

- This includes the State of South Dakota, schools, Municipalities, and non-profits.
- Only the United States Federal Government and specific Indian Schools are exempt.

Dealer Licensing

Our dealer agents administer the dealer licensing program of new and used motor vehicle dealers in the State of South Dakota.

We have dealer agents in Rapid City, Aberdeen, Sioux Falls, and Watertown.

Generally, there are between 1,300-1,400 active dealer licenses in South Dakota.



Motor Carrier Services

Our motor carrier services program oversee carriers registered under the IRP and IFTA programs and collects associated fees and taxed.

IFTA: International Fuel Tax Agreement

- Currently, there are 2,488 IFTA licensees
- FY23 IFTA Revenue $1,359,943
- FY24 IFTA Revenue $1,465,715

IRP: International Registration Plan

- Currently there are 2,647 IRP licensees.
- FY23 IRP Revenue: $25,410,729
- FY24 IRP Revenue: $25,706,116



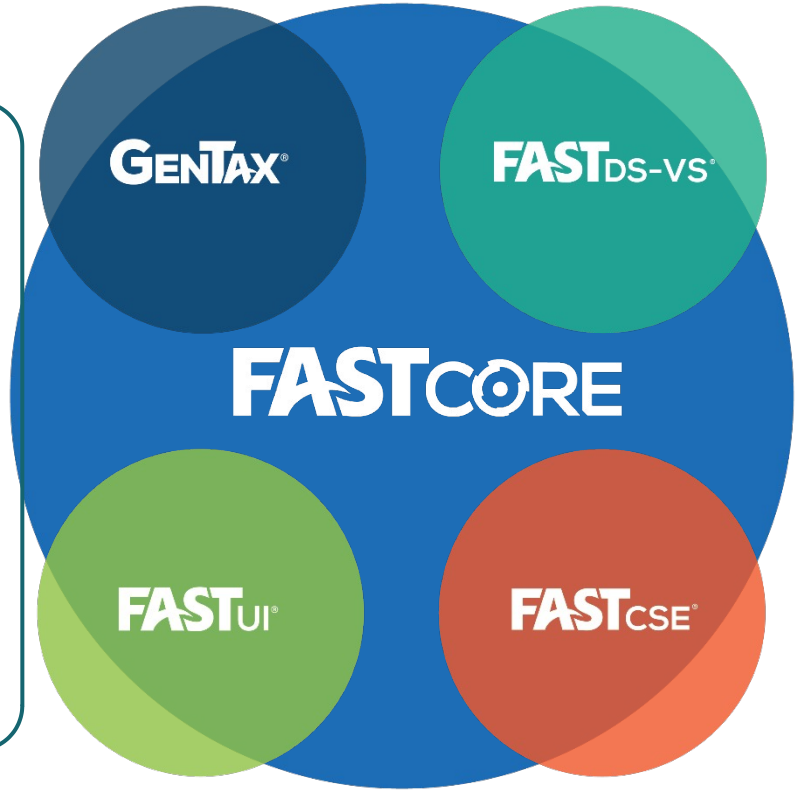
Modernization Update



Fast Enterprises, LLC.

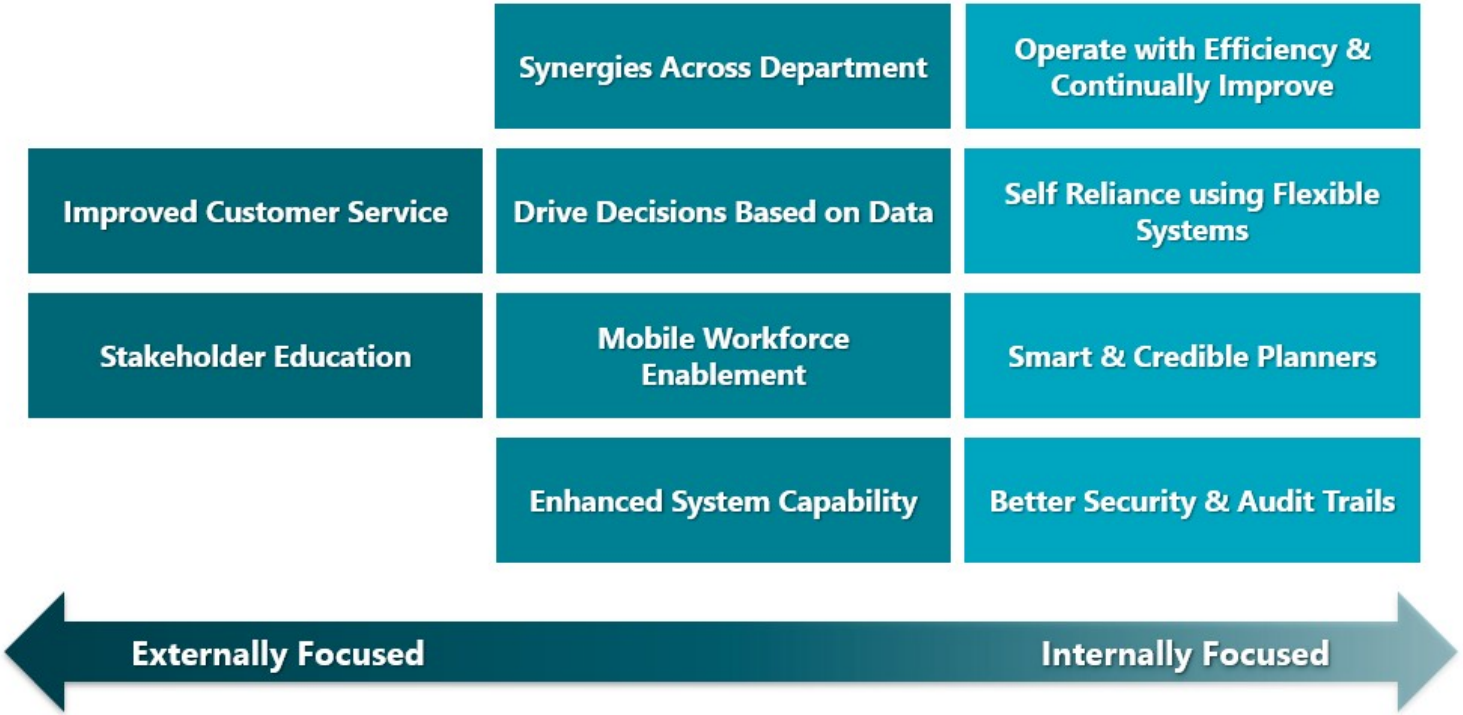
Production Proven, Sharing Benefits, Creating Community, Future Proof

- Registration & Maintenance
- Relationships
- Obligation Calculations
- Payment Collection
- Distributions
- Disbursements
- Collections
- Enforcements



- Document Management
- Security (IRS Pub 1075)
- Letters
- Imaging & Attachments
- Interfacing
- Customer Portals
- Business Intelligence
- Reporting

Modernization Vision



Stakeholders

Vehicle Owners

Third Parties

- American Association of Motor Vehicle Administrators
- South Dakota Auto Dealer Association
- South Dakota Independent Auto Dealers Association

Businesses

- Dealerships
- Businesses with Vehicles and Fleets
- Towing Companies
- Insurance Companies
- Salvage Yards
- Storage Facilities
- Repair Facilities
- Auction Houses
- Kiosk and Plate Management Vendor
- Banks and Lenders

Local or Regional Government Authorities

- Transportation Authorities
- County Treasurers
- Tribal Governments

State Government Authorities

- General Assembly
- Governor
- Attorney General
- Department of Transportation
- Department of Public Safety
- Bureau of Administration – Obligation Recovery Center
- Bureau of Finance and Management
- Legislative Research Council
- Department of Legislative Audit
- Game, Fish and Parks
- Department of Agriculture and Natural Resources
- Unified Judicial System
- Bureau of Information and Telecommunications (BIT)

Federal Authorities

- Department of Transportation

Change Management

Communications

Newsletters, Social Media Posts, Presentations, Press Releases

“Pit Stops” – Virtual check-ins with stakeholders for project updates, notable business process changes, system demonstrations, and moving forward information

DOR/County – 8 sessions, 110 average attendance

Dealer/DOR Dealer Agent – 5 sessions, 149 average attendance

Stakeholder Buy-In

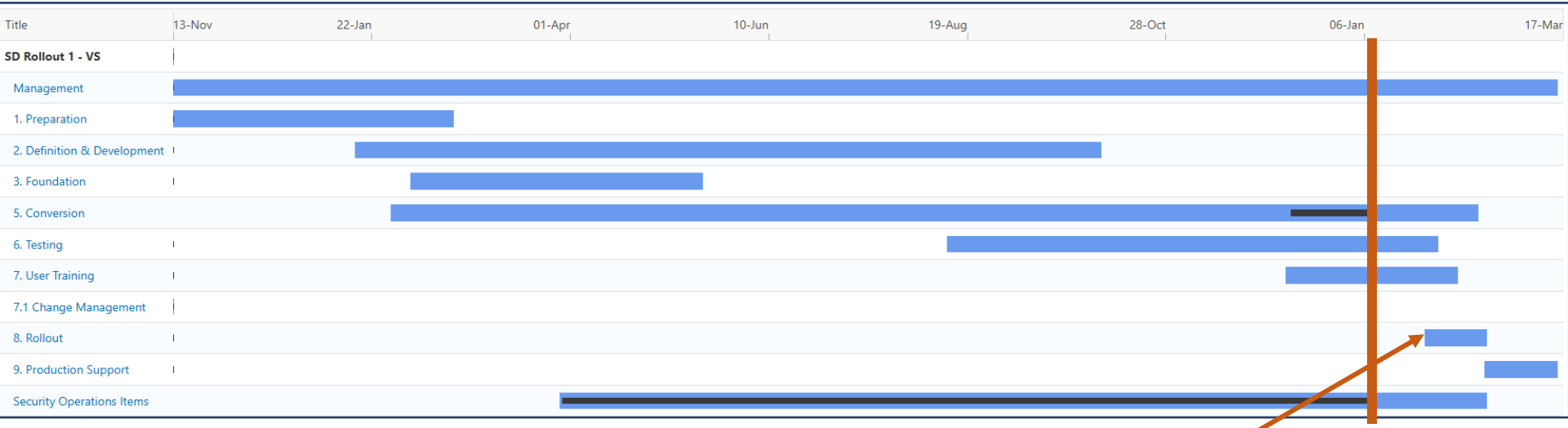
System naming contest

“Test Drive” sessions with stakeholders to gather feedback and give them a sneak peak at the system

14 sessions; 142 participants



Project Timeline



System Go-Live: February 17, 2025

Security

Single sign-on with multifactor authentication login to limit sharing logons

Role-based security model

- Every user within the system has a security role assigned with different access to view, change, and approve different things.
- Ability to prevent users from accessing their own information, family relation's information, and any other unique situation identified

Snapshots

- Screen by screen recording of each screen a user visits, what they click on, and when.

Ability to automatically disable inactive users



Rollout Timeline

- Registration renewals will not be available in the mySDCars portal and DMVNow Kiosks starting February 8th
- Payments in the mySDCars dealer portal will be turned off on February 7th at 7:00 PM CT
- Access to the mySDCars dealer portal will be turned off on February 13th at 7:00 PM CT
- Access to SDCars will be turned off on February 13th at 7:00 PM CT
- 605Drive, my605Drive, and Dealer Services will go-live on February 17th



License Plates



E-Title

Explore
a Solera company

Modernization

SD DOR
DEPARTMENT OF REVENUE
MySDCars

Electric Vehicles

SOUTH DAKOTA
DMV NOW

Motor Fuel Trends

Explore

E-Odometer

Autonomous Vehicles

Questions?

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